

Ocean Rate Bulletin



Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2005.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2005. Source: PIERS, April, 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 36.9 \ 115.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	65%	52%	11										
Maersk-SeaLand	27%	26%	12	\$3,750	\$275	\$40							\$4,065
Hanjin	8%	18%	17										
Yang Ming	0%	3%	11										
Weighted Average Container Rate													\$4,065

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 1.8 \ 4.7

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	100%	100%	17										

Weighted Average Container Rate

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 27.9 \ 86.4

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Evergreen	50%	21%	23										
NYK Line	22%	25%											
OOCL	22%	21%	20										
Hyundai	7%	26%	27										
Hanjin	0%	5%											

Weighted Average Container Rate

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 86.0 \ 365.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	47%	47%	15										
Hatsu Marine Ltd.	33%	21%	21										
Maersk-SeaLand	12%	12%	26	\$4,150	\$275	\$40							\$4,465
Hyundai	7%	9%	22										
Hanjin	2%	8%	19										
Weighted Average Container Rate													\$4,465

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 71.6 \ 261.9

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	97%	96%	24										
Hyundai	3%	2%	23										

Weighted Average Container Rate

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Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 4.0 \ 38.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	51%	26%	21										
COSCO	49%	15%	16	\$3,000	\$275								\$3,275
Kline	0%	18%	21										
China Shipping	0%	16%	15	\$2,100									\$2,100
Norasia	0%	10%	15										
OOCL	0%	6%	12										
Hatsu Marine Ltd.	0%	5%	16										
Evergreen	0%	4%	15										
Weighted Average Container Rate													\$3,275

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 71.0 \ 241.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	25%	33%	16										
Hanjin	20%	11%	23										
Hyundai	17%	16%	23										
Yang Ming	14%	9%	21										
Evergreen	10%	7%	28										
APL	6%	2%	20	\$3,014	\$294	\$40							\$3,348
K Line	3%	2%	27										
Maersk-SeaLand	3%	12%	25	\$4,150	\$275	\$40	10%						\$4,880
MOL	3%	4%	20										
Weighted Average Container Rate													\$3,859

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 1,050.3 \ 3,853.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	30%	31%	11										
COSCO	21%	23%	10	\$3,000	\$275								\$3,275
Kline	18%	17%	10	\$3,300	\$140	\$40							\$3,480
Hanjin	10%	8%	10										
MOL	7%	5%	10	\$4,100	\$275	\$40							\$4,415
OOCL	6%	7%	17	\$4,750	\$275	\$40							\$5,065
Evergreen	5%	5%	9										
Hapag-Lloyd	1%	1%	9	\$2,850	\$285	\$40	53%	\$646					\$5,332
Hyundai	1%	1%	8										
APL	0%	1%	10	\$160 ¹⁶	\$14 ¹⁶	\$40	53%					18.5 KT	\$4,828
Yang Ming	0%	0%	10										
P&O Nedlloyd	0%	0%											
Weighted Average Container Rate													\$3,728

¹⁶ Rate is calculated per KT not by container.

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Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 76.3 \ 419.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	38%	33%	15										
Hyundai	16%	21%	16										
MOL	13%	6%	14	\$3,450	\$275	\$40							\$3,765
Evergreen	12%	7%	17										
Hanjin	7%	3%	16										
Maersk-SeaLand	5%	11%	18										
K Line	4%	2%	16										
OOCL	3%	7%	13	\$3,750	\$275	\$40							\$4,065
COSCO	3%	7%	18										
Weighted Average Container Rate													\$3,815

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Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: April 2005

Month\Year: 81.9 \ 281.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	72%	59%	13										
Evergreen	13%	12%	14										
Hyundai	5%	8%	14										
Hanjin	5%	4%	17										
NYK Line	2%	11%	12										
Yang Ming	2%	1%	13										
Hatsu Marine Ltd.	0%	5%	13										

Weighted Average Container Rate